

Silva Mirzoian

**International Real Estate Broker
Green Properties International
Director - Lifestyle & Business Development
Real Estate Trainer / Author**



Keeping You In the Green Through Real Estate!

Silva Mirzoian, with over 32 years of real estate experience is passionate about Life and real estate. Previously Associate Manager at Fred Sands Realtors Hollywood Hills, Beverly Hills Office & Manager of Re/Max Beverly Hills Office, Green Broker with Sotheby's Realty and Director of Business Development at Barnes International Luxury Properties, Beverly Hills. Silva has consistently been named as a top producer and has worked with many international clients and celebrities. Between 2001 - 2007 she held a General Contractors B License where she developed her own properties and for her clients.

Silva Mirzoian began her career in 1984, over the years has accumulated a great deal of experience in the Real Estate Industry. Known as an accomplished, assertive real estate broker and consultant who gains great satisfaction by being in the top of her profession. Silva is often consulted by members of the law, international business people, banking and entertainment communities regarding Real Estate transactions & development. It is Silva's belief that each property is unique to itself so are the clients. Silva also has extensive construction/design experience and previously held a General Contractors B License, and through her design and construction company development properties.

In 2010-2011 Silva became involved in the \$500Million dollar residential/hotel development project in Jose Ignacio, South America. She established a sales team, marketing plan and development procedures and continues to consult on the project.

Member of Beverly Hills Board of Realtors, National Association of Realtors; California Association of Realtors, Listed in the International Who's Who of Women, Member of Beverly Hills Toastmaster, Beverly Hills Chamber of Commerce, honored by the Chamber in 1995 with **"The Advocate Business Women of the Year award"**, involved in children Life Development educational programs.

Since 2002 Silva has provided real estate sales training to Realtors directly and through Board of Realtors in the US and in Australia. At the same time, she has also conducted seminars, and provided personal and professional coaching to home owners/buyers regarding real estate ownership. In 2008, Ms. Mirzoian was awarded **"Leader in the Real Estate Industry"** award by The Los Angeles Business Journal.

Within a year of becoming the Real Estate Business Development Director for Barnes International in Beverly Hills, Silva has not only doubled the size of the office space, but the sales team and revenue.

Ms. Mirzoian has been featured in many radio/print and TV shows. She is very active within several foundations and causes related to children & animal homelessness through her foundation, Passions & Dreams Funding.

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